

## One-to-One INFER Worksheet

Personal Information: Name: Company: Birthday: Target Market:  Interests: What do they like to do when they aren't selling widgets  Networks: Where do they go to find success – professionally or personally  Future Focus: What are their hopes, goals, and dreams  Evolution: What has been their journey and how does this reflect on their values and mission in life  Relationships: Who are they closest to?  TriNet360, LLC Greg Peters, Superhero-in-Residence http://trinet360.com		
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